

**A-100**  
девелопмент

A-100 Development: the  
largest developer of  
residential and  
commercial real estate in  
Belarus



# About us



The A-100 Development Company group has been successfully operating in the residential and commercial real estate market of Belarus for over **15 years**.

The company has built more than **800 000 m<sup>2</sup>** (8 611 128 sq.ft) of real estate.

The A-100 Development Company group has **608 employees**.

Total turnover\* in 2021 is more than **\$141 820 000**.

\*contracts with customers



**A-100 Development  
Real estate and Commercial estate  
development**

- Real Estate projects (New Borovaya, Quarter Pirs, Green Harbour, Depo)
- Commercial development projects



**A-100 Comfort  
Facility Management Company**

- Full service circle 360 - 24/7
- Technical service and warranty support
- Management of the owners ' association



**Modern Concrete Constructions  
Concrete Production Plant**

- Production of high quality reinforced concrete structures that best meet customer needs

# Our plant

- The Plant Modern Concrete Constructions was built in 2014
- The most modern and technically equipped plant for the production of reinforced concrete structures
- Equipment from well-known world manufacturers (Italy, Germany, Finland)
- Production capacity – 180 000 square meters (1 937 503 sq.ft) of housing per year
- Is based in Hatzehino (Minsk region, Belarus)



# Our plant



# Our development projects



## **New Borovaya**

125 ha (308,9 a)  
830 131 sq.m  
8 935 455 sq.ft



## **Pirs**

11,8 ha (29,2 a)  
58 830 sq.m  
633 240 sq.ft



## **Zelenaya Gavan**

318 ha (785,8 a)  
630 000 sq.m  
6 781 263 sq.ft



## **Depo**

6,8 ha (16,8 a)  
56 936 sq.m  
612 854 sq.ft

# Our own Facility Management Company A-100 Comfort

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# Novaya Borovaya

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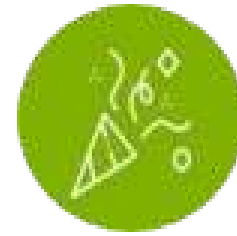


- Start of construction in 2014
- Land area of 125 hectares (308,9 a)
- 35 000 inhabitants today
- 4 schools (1 functioning)
- 8 kindergartens (3 functioning)
- Polyclinic
- Car parks

# Advantages of Novaya Borovaya



Unique offers (apartments with terraces, attic apartments, finished apartments, apartments with furniture packages, etc.)



Developed infrastructure (kindergartens, shopping center, central square, shops)



Closed courtyard areas with modern playgrounds



Public spaces and events for residents of the area



Managing organization A-100 (maintenance and operation)



Pets friendly

# Architectural Diversity



# Progressive landscaping and intensive gardening



# Playgrounds from the world's best manufacturers

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# Workout spots



# Public spaces



# Kindergartens



# School

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# Infrastructure for pets



# Infrastructure for bikes



# Charging stations



# Video surveillance 24/7 without blind spots

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# PIRS - a block by the sea

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"Pirs" is the first closed suburban area with developed infrastructure, its own operating organization, unique well-thought-out landscaping and different types of suburban development.

- Territory area – 11,8 hectares (29,2 a)
- The total area of housing is 58 830 sq.m (633 240 sq.ft)
- There are 4 types of houses in the quarter: city houses, urban villas, townhouses, cottages
- Kindergarten for 230 children



# Pirs is a site by the sea



# Green Harbor

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The residential complex "Green Harbor" is located just 3.5 kilometers from Minsk, next to a nature reserve. It combines country coziness and urban comfort, ecology and technology, prestige and the ability to be yourself.

- Territory area - 318 hectares (785,8 a) with golf-course.
- The total area of housing is 630 000 sq.m (6 781 263 sq.ft).

# Green Harbor

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# Infrastructure

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Depo Quarter is a modern residential complex located on the territory of an old depot near Victory Square. Development is carried out within the boundaries of Krasnaya, Kiseleva and Masherov avenue.

- Land area - 6.7 hectares
- 2,000 residents after completion of construction
- Various types of housing from 55 to 220 sq.m.
- Own infrastructure
- Private kindergarten

# New History of the city

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# Depo is the beginning



DEPO



# Aerodrome in Lipki



# Multifunctional sports complex



A-100 Development has created here a complete technical and engineering infrastructure: go-kart, motorcycle track, stadium "Zarya" with a playing field, track and tribune for 1400 seats, driving school and sports school for children. The whole complex is divided into 4 large zones. Among them is a karting track with a track length 1221 meters. On the other side of the complex there is a motocross track - 1848-meter-long primer with slides, jumps and sharp turns.

- Total area is 25 hectares (62 a).
- Total investment is \$13 000 000.



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A-100 petrol station

***A-100***



# A-100 Petrol station



## Fuel

## Non-fuel

## Services

### B2C

### B2B



92 RON  
95 RON  
Diesel  
LPG (Autogas)

Wholesale  
Berlio cards  
Fuel coupons



Food

Non-Food

Café



Car wash

Bike rent

Trailer rent



Payment  
by mobile  
application

Electric scooter  
rent



## History

**2001**

Automatic car wash/  
tire pumping.



**2013**

First petrol station  
located in Brest.



**2014**

Oil products storage.



**2017**

31 petrol stations.



**1994**

The first gasoline tanker  
«GAZ-53».  
The first container based  
petrol station.



**2010**

Coffee corner with bakery  
and high quality coffee.  
Self-service car wash.



**2014**

The first electric  
charging station.



**2015**

The first automatic  
petrol station in Belarus.



**2021**

A-100 chain of petrol  
stations consists of  
36 stations.



## A-100 Strategy

### Product

Fuel, food, goods and services

### Positioning

Belarusian capital based chain of petrol stations with high quality goods and customer friendly services

### Style

Drive  
Gratitude  
Positive  
Development  
Partnership

### Mission

We offer customer friendly services for modern cars and trendy people

### Vision

The chain of petrol stations with the best range of customer oriented services and operations

### Values

Confidence  
Quality in every issue  
Positive thinking  
Team work  
Professional competence  
Family





## Corporate responsibility



### Charity

Hospice for children in Borovlyany village

"The week of goodwill"

The race of good acts.

Gathering charity for SOS-villages needs.



### Projects

Belarusian language and culture support

"A bike for a THANKS!"

The popularization of healthy and active lifestyle among young people.

A-100 comics

*A series of comic books, where the action takes place at the A-100 gas station*



### Corporate culture

Every month A-100 makes a dream of an employee come true

"Good acts"

Thematic Fridays

Annual projects and holidays

*(KVN, A queen of a petrol station.)*